



## 2023 WEBINAR SCHEDULE

Webinars are held 2:00 - 3:30 pm

Morning Webinars held at 10:00 am

*Tentative Schedule 10-19-22 – Subject to Change*

*Visit [TheLeague.coop](http://TheLeague.coop) for details and registration*

*Your registration includes unlimited locations, making it easier to share and learn with remote staff.*

**Please note:** You may share the link with others at your credit union, however the confirmation will be sent to one primary contact at your credit union. It will be up to the primary contact to share the material with others. The webinars are also available on-demand for six months after their scheduled date.

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|-----------|--|
| 1/3/2023  | Final ATR/QM Rules: Guidance, ATR Options & Policy Update<br><i>Dawn Kincaid, Brode Consulting Services, Inc.</i>        |
| 1/5/2023  | The ABCs of RDC<br><i>Michele L. Barlow, Macha/PAR</i>   |
| 1/9/2023  | Protecting the SBA Guarantee Start to Finish<br><i>Kimberly A. Rayer, Starfield &amp; Smith, PC</i>                      |
| 1/10/2023 | Call Report Update & Avoiding Costly Mistakes<br><i>Stephen J.M. Schiltz, CLA</i>  |
| 1/11/2023 | BSA Officer Part 1: BSA Update for BSA Officers<br><i>Dawn Kincaid, Brode Consulting Services, Inc.</i>                  |
| 1/12/2023 | IRA & HSA Update: Discover What's New & Changing<br><i>Frank J. LaLoggia, LaLoggia Consulting, Inc.</i>                  |
| 1/17/2023 | Beginning Security Officer: Dos, Don'ts & Compliance<br><i>Barry Thompson, Thompson Consulting Group, LLC</i>            |
| 1/18/2023 | Beneficial Ownership Final Rule: Details & Deadlines<br><i>Deborah L. Crawford, Gettechnical Inc.</i>                    |
| 1/19/2023 | Cash Flow Analysis Part 1: Debt Service Coverage, Global Cash Flow & More<br><i>Robert L. Viering, RiverPointUSA LLC</i> |

- 1/23/2023 Credit Reporting Risks in the Banking Environment  
*David A. Reed, Reed & Jolly, PLLC*
- 1/24/2023 Qualifying Borrowers Using Personal Tax Returns Part 1: Schedules B & C  
*Timothy P. Harrington, TEAM Resources*
- 1/25/2023 2022 HMDA Submission Due March 1, 2023: Updates, Challenges & Real-Life Examples (60 Minutes)  
*Susan Costonis, Compliance Training and Consulting for Financial Institutions*
- 1/26/2023 CTR Line-by-Line: Accuracy & Insight  
*Mary-Lou Heighes, Compliance Plus, Inc.*
- 1/31/2023 Anti-Money Laundering Act: Update & Lessons Learned  
*Dawn Kincaid, Brode Consulting Services, Inc.*
- 2/2/2023 Regulatory Update for the Credit Analyst  
*Robert L. Viering, RiverPointUSA LLC*
- 2/7/2023 Mastercard Debit Card Chargebacks: Rules, Rights & Challenges  
*Diana Kern, SHAZAM, Inc.*
- 2/8/2023 Top Five Marketing Trends for 2023 & Beyond (60 Minutes)  
*Diane Pape Reed, CU Doctor*
- 2/9/2023 SAR Line-by-Line: Compliance & Insight  
*Mary-Lou Heighes, Compliance Plus, Inc.*
- 2/14/2023 Cash Flow Analysis Part 2: Deeper Analysis, Balance Sheet & External Factors  
*Robert L. Viering, RiverPointUSA LLC*
- 2/15/2023 Morning Qualifying Borrowers Using Personal Tax Returns Part 2: Schedules D, E & F  
*Timothy P. Harrington, TEAM Resources*
- 2/15/2023 BSA for Frontline Staff  
*Deborah L. Crawford, Gettechnical Inc.*
- 2/21/2023 Five Reasons to Prepare for 1071 Rules: Small Business Reporting for Women & Minority Owned Businesses (60 Minutes)  
*Susan Costonis, Compliance Training and Consulting for Financial Institutions*
- 2/22/2023 Compliance Officers: Advanced Deposit & Consumer Compliance Training  
*Dawn Kincaid, Brode Consulting Services, Inc.*
- 2/23/2023 TDR Comeback: Qualification Under CECL & End of CARES Act  
*Stephen J.M. Schiltz, CLA*
- 2/28/2023 Banking Military Personnel: MLA, SCRA & Recent Citations  
*Dawn Kincaid, Brode Consulting Services, Inc.*

- 3/1/2023 Commercial Loans: Workouts, Restructuring & Reducing Loan Losses  
*Elizabeth Fast, Spencer Fane LLP*
- 3/2/2023 IRA Beneficiary Designations & Distributions Part A: Proper Handling, Responsibilities & Compliance  
*Frank J. LaLoggia, LaLoggia Consulting, Inc.*
- 3/6/2023 RTP & FedNow FAQs (60 Min.)  
*Ashton Vandivert, EPCOR*
- 3/7/2023 Agricultural Lending Basics  
*Robert L. Viering, RiverPointUSA LLC*
- 3/8/2023 Escrow Excellence: From Loan Estimate to Annual Analysis  
*Molly Stull, Brode Consulting Services, Inc.*
- 3/9/2023 BSA Officer Part 2: BSA Reporting to the Board  
*Dawn Kincaid, Brode Consulting Services, Inc.*
- 3/14/2023 Handling Difficult People: Warning Signs & Effective Tactics  
*Barry Thompson & Arvin Clar, Thompson Consulting Group, LLC*
- 3/15/2023 Visa Debit Card Chargebacks: Rules, Rights & Challenges  
*Diana Kern, SHAZAM, Inc.*
- 3/20/2023 ACH Risk Assessments for RDFIs & ODFIs  
*Eric Wester, UMACHA*
- 3/21/2023 Supervisory Priorities 2023  
*David A. Reed, Reed & Jolly, PLLC*
- 3/22/2023 Standard Flood Hazard Determination Form Line-by-Line  
*Molly Stull, Brode Consulting Services, Inc.*
- 3/27/2023 2023 ACH Rules Update, Initiatives & Instant Payments  
*Shelly Sipple, EPCOR*
- 3/28/2023 C&I Lending for CRE Lenders  
*Robert L. Viering, RiverPointUSA LLC*
- 3/29/2023 Provisional Credit Under Reg E: Rules, Best Practices & FAQs  
*Elizabeth Fast, Spencer Fane LLP*
- 3/30/2023 IRA Beneficiary Designations & Distributions Part B: Successor Beneficiaries & Deaths After January 1, 2020  
*Frank J. LaLoggia, LaLoggia Consulting, Inc.*
- 4/4/2023 The Sleepers: Risks of Safe Deposit Boxes, Mobile Banking, Prepaid Cards & RDC  
*Dawn Kincaid, Brode Consulting Services, Inc.*

- 4/5/2023 Real Estate Construction Loans Start to Finish: Consumer & Commercial; Unique Issues & Landmines  
*Elizabeth Fast, Spencer Fane LLP*
- 4/6/2023 Opening Accounts Online: CIP, CDD, Documentation & Beneficial Ownership  
*Susan Costonis, Compliance Training and Consulting for Financial Institutions*
- 4/11/2023 Check Returns: Past the Point of Redemption  
*Marcy Cauthon, EPCOR*
- 4/12/2023 Call Report Schedule A (Lending): Clarifying the Confusion  
*Stephen J.M. Schiltz, CLA*
- 4/13/2023 Cryptocurrency Regulatory Expectations & Guidance  
*Molly Stull, Brode Consulting Services, Inc.*
- 4/18/2023 Cannabis Banking: Hemp, MRBs, & CBD Business Update  
*Dawn Kincaid, Brode Consulting Services, Inc.*
- 4/19/2023 A to Z on Endorsements  
*Deborah L. Crawford, Gettechnical Inc.*
- 4/20/2023 Lessons Learned from the FDCPA Collection Rule Changes  
*Elizabeth Fast, Spencer Fane LLP*
- 4/25/2023 Morning RDFI Returns: 2 Business Days vs. 60 Calendar Days – Understanding the Difference  
*Kimberly Ellis, UMACHA*
- 4/25/2023 Effective Management of Credit Report Disputes  
*David A. Reed, Reed & Jolly, PLLC*
- 4/27/2023 Collateral Analysis: Evaluation, Weaknesses & Monitoring Value  
*Robert L. Viering, RiverPointUSA LLC*
- 5/2/2023 Minor Accounts Options & Transactions  
*Mary-Lou Heighes, Compliance Plus, Inc.*
- 5/3/2023 BSA Officer Part 3: BSA/AML Deep Dive for the New BSA Officer  
*Dawn Kincaid, Brode Consulting Services, Inc.*
- 5/4/2023 Safe Deposit Issues: Drilling, Unpaid Rent, Death & Unclaimed Property  
*Elizabeth Fast, Spencer Fane LLP*
- 5/9/2023 Liability with ACH Death Notification Entries (DNEs) & Reclamations  
*Michele L. Barlow, Macha/PAR*
- 5/10/2023 High-Risk Account Holders & Services  
*Deborah L. Crawford, Gettechnical Inc.*
- 5/11/2023 Consumer Real Estate Loans: Step-by-Step  
*Dawn Kincaid, Brode Consulting Services, Inc.*

- 5/16/2023 Credit Card Compliance: Issuance, Changes, Statements, Errors & More  
*Mary-Lou Heighes, Compliance Plus, Inc.*
- 5/17/2023 Business Writing Boot Camp, Including Critique of Your Own Writing Sample  
*Nancy Flynn, The ePolicy Institute*
- 5/18/2023 Managing Faster Payments Risk & Fraud (60 Minutes)  
*Kevin Olsen, Pidgin/Payments Professor*
- 5/23/2023 Designing Right-Size Risk Assessments (60 Minutes)  
*Harrison Powers, CLA*
- 5/30/2023 Morning The Digital Dozen: 12 Digital Strategies You Should Be Using Today  
*Eric C. Cook, WSI & The LinkedBanker*
- 5/30/2023 Understanding Supervisory Committee Expectations & Avoiding Landmines  
*David A. Reed, Reed & Jolly, PLLC*
- 5/31/2023 ACH Basics for Operations Staff  
*Michele L. Barlow, Macha/PAR*
- 6/6/2023 Compliance Management Systems  
*Mary-Lou Heighes, Compliance Plus, Inc.*
- 6/7/2023 Creating a Seamless Accountholder Experience: Culture, Service, Retention  
*Tim Tivis, Pinnacle Training Group*
- 6/8/2023 Branch Managers & Head Tellers: Managing the Critical Aspects  
*Molly Stull, Brode Consulting Services, Inc.*
- 6/13/2023 Financial Literacy Part 1: How to Identify 7 Risks Using Financial Statements  
*Bryan W. Mogensen, CLA*
- 6/14/2023 Top 10 Hot Spots on Compliance Exams  
*Molly Stull, Brode Consulting Services, Inc.*
- 6/15/2023 Advertising Compliance: Web, Text, Print, TV & Radio  
*Elizabeth Fast, Spencer Fane LLP*
- 6/20/2023 Intermediate Collector: Refining Collections Skills  
*David A. Reed, Reed & Jolly, PLLC*
- 6/21/2023 Nonperforming Employees: Managing & Documenting  
*Diane Pape Reed, CU Doctor*
- 6/22/2023 FFIEC Cybersecurity Assessments: Recent Findings & Recommendations  
*John Moeller, CLA*
- 6/27/2023 Consumer Real Estate Appraisal Reviews  
*Dawn Kincaid, Brode Consulting Services, Inc.*

- 6/28/2023 Reg CC Update, Review, RDC & Reg D  
*Deborah L. Crawford, Gettechnical Inc.*
- 6/29/2023 Handling Consumer Complaints & Disputes Fairly & Accurately  
*David A. Reed, Reed & Jolly, PLLC*
- 7/5/2023 Accounting Foundations for Lenders  
*Jeffery W. Johnson, Bankers Insight Group, LLC*
- 7/6/2023 Powers of Attorney & Deposit Accounts: Variations, Permissions, Red Flags, Multiple Signers  
*Elizabeth Fast, Spencer Fane LLP*
- 7/11/2023 Successful Skip Tracing Techniques for Locating Borrowers & Recovering Collateral  
*David A. Reed, Reed & Jolly, PLLC*
- 7/12/2023 Handling Trusts & Other Fiduciary Accounts  
*Deborah L. Crawford, Gettechnical Inc.*
- 7/13/2023 Website Compliance: Best Practices & Common Issues  
*Betsy Glickman, Mauldin & Jenkins, LLC*
- 7/17/2023 Call Reports: Financial Accounting & Reporting  
*Stephen J.M. Schiltz, CLA*
- 7/18/2023 Treasury Management: A Powerful Tool to Increase Deposits & Fee Income  
*Marcia Malzahn, Malzahn Strategic*
- 7/19/2023 Unpacking Adverse Action Requirements  
*Molly Stull, Brode Consulting Services, Inc.*
- 7/20/2023 BSA Overview for Non-Transactional & Support Staff (60 Minutes)  
*Mary-Lou Heighes, Compliance Plus, Inc.*
- 7/26/2023 Proven Steps to Successful Business Development:  
Prospects, Scripts, Overcoming Objections & Measuring Performance  
*Tim Tivis, Pinnacle Training Group*
- 8/1/2023 Old-School Check Fraud; New RDC Tricks (60 Minutes)  
*Marcy Cauthon, EPCOR*
- 8/2/2023 Marijuana Policy & Best Practices: Handling Employee Medical & Recreational Use  
*Nancy Flynn, The ePolicy Institute*
- 8/3/2023 IT Audit Options: How to Choose the Right One for Your Institution  
*John Moeller, CLA*
- 8/8/2023 What Reg E & the Nacha Rules Mean to You, Including Dealing with Discordant Rules  
*Michele L. Barlow, Macha/PAR*

- 8/10/2023 Financial Literacy Part 2: How to Interpret Key Ratios, Risks & Reporting  
*Bryan W. Mogensen, CLA*
- 8/15/2023 Working with Troubled Loans: Extensions, Deferments, Re-Aging, Refinancing & Incentives  
*David A. Reed, Reed & Jolly, PLLC*
- 8/16/2023 Job-Specific Compliance Training for Deposit Operations  
*Molly Stull, Brode Consulting Services, Inc.*
- 8/17/2023 Measuring the ROI of Your Digital Marketing Strategy  
*Eric C. Cook, WSI & The LinkedBanker*
- 8/21/2023 Strategic Planning for Credit Unions  
*Marcia Malzahn, Malzahn Strategic*
- 8/23/2023 SARs & Cyber Crimes  
*Deborah L. Crawford, Gettechnical Inc.*
- 8/24/2023 Debit Card Payment Fundamentals  
*Diana Kern, SHAZAM, Inc.*
- 8/30/2023 Five Steps for E-SIGN Compliance (60 Minutes)  
*Susan Costonis, Compliance Training and Consulting for Financial Institutions*
- 8/31/2023 Record Retention & Destruction Policy & Timeframes  
*Elizabeth Fast, Spencer Fane LLP*
- 9/5/2023 ACH & P2P Payments: Perils & Protections  
*Michele L. Barlow, Macha/PAR*
- 9/6/2023 Regulation CC for Tellers  
*Deborah L. Crawford, Gettechnical Inc.*
- 9/7/2023 ECOA & Fair Lending: Examiner Hot Buttons  
*Elizabeth Fast, Spencer Fane LLP*
- 9/12/2023 ACH Return Reason Codes: Commonly Used & Misused Codes  
*Kimberly Ellis, UMACHA*
- 9/13/2023 HMDA Part 1: Application Basics (60 Minutes)  
*Susan Costonis, Compliance Training and Consulting for Financial Institutions*
- 9/14/2023 Your Consumer Borrower Filed Bankruptcy, Now What? Chapters 7 & 13  
*Elizabeth Fast, Spencer Fane LLP*
- 9/19/2023 Traditional & Roth IRAs Part A: Eligibility, Contributions, Rollovers & Transfers  
*Frank J. LaLoggia, LaLoggia Consulting, Inc.*
- 9/20/2023 Business Accounts: Setup, Management & Authority  
*Mary-Lou Heighes, Compliance Plus, Inc.*

9/21/2023 BSA for Operations Personnel  
*Dawn Kincaid, Brode Consulting Services, Inc.*

9/25/2023 Top ACH Audit Findings & Tips to Avoid Them  
*Shelly Sipple, EPCOR*

9/27/2023 Understanding CAMELS Components & Risk  
*David A. Reed, Reed & Jolly, PLLC*

10/3/2023 Fighting Fraud: Recognizing Red Flags & Assisting Account Holders  
*Dawn Kincaid, Brode Consulting Services, Inc.*

10/4/2023 Traditional & Roth IRAs Part B: Distributions, Taxation, Withholding & Penalties  
*Frank J. LaLoggia, LaLoggia Consulting, Inc.*

10/5/2023 TRID Breakdown Part 1: Loan Estimate for Fixed-Purchase, Variable-Refinance & Construction-Perm  
*Dawn Kincaid, Brode Consulting Services, Inc.*

10/10/2023 20 Common Mistakes in Consumer Collection  
*Elizabeth Fast, Spencer Fane LLP*

10/11/2023 HMDA Part 2: Demographic Collection (60 Minutes)  
*Susan Costonis, Compliance Training and Consulting for Financial Institutions*

10/12/2023 Stress Testing Your Loan Portfolio  
*Robert L. Viering, RiverPointUSA LLC*

10/17/2023 Introduction to Call Reports: Overview, Focus & Internal Controls  
*Stephen J.M. Schiltz, CLA*

10/18/2023 Annual MLO Requirements & SAFE Act Compliance  
*Susan Costonis, Compliance Training and Consulting for Financial Institutions*

10/24/2023 Commercial Lending Basics: Risks, Scrutiny, Safeguards, Collateral & More  
*Dawn Kincaid, Brode Consulting Services, Inc.*

10/25/2023 Accurately Completing the W-9, W-8BEN, W-8BENE, 1099-INT & 1042-S  
*Deborah L. Crawford, Gettechnical Inc.*

10/26/2023 HMDA Part 3: Commercial Loans (60 Minutes)  
*Susan Costonis, Compliance Training and Consulting for Financial Institutions*

10/31/2023 Banking Legal Marijuana Businesses  
*David A. Reed, Reed & Jolly, PLLC*

11/1/2023 Robbery: Prevention, Safety & Current Threats  
*Carol Dodgen, Dodgen Security Consulting*

11/2/2023 UDAAP & Debt Collection  
*Michael Christians, Michael Christians Consulting, LLC*



- 11/8/2023 Form 1099 Reporting: Third-Party Vendors, Foreclosures, Debt Forgiveness & More  
*Elizabeth Fast, Spencer Fane LLP*
- 11/9/2023 TRID Breakdown Part 2: Closing Disclosure for Fixed-Purchase, Variable-Refinance & Construction-Perm  
*Dawn Kincaid, Brode Consulting Services, Inc.*
- 11/14/2023 Overdraft Risks & Five Best Practices  
*Susan Costonis, Compliance Training and Consulting for Financial Institutions*
- 11/16/2023 Notary Essentials, Virtual Notarizations & Legalities  
*Elizabeth Fast, Spencer Fane LLP*
- 11/28/2023 IRA Year-End Update: New & Important IRA Issues & Answers  
*Frank J. LaLoggia, LaLoggia Consulting, Inc.*
- 11/29/2023 Opening NRA Accounts  
*Deborah L. Crawford, Gettechnical Inc.*
- 11/30/2023 BSA for Lenders  
*Dawn Kincaid, Brode Consulting Services, Inc.*
- 12/4/2023 HELOC How-To In-Depth  
*Molly Stull, Brode Consulting Services, Inc.*
- 12/5/2023 Proper Repossession, Notice & Sale of Non-Real Estate Collateral  
*Elizabeth Fast, Spencer Fane LLP*
- 12/12/2023 CECL... One Year In (60 Minutes)  
*Robert L. Viering, RiverPointUSA LLC*

- 12/13/2023 Elder Fraud Issues  
*Deborah L. Crawford, Gettechnical Inc.*
- 12/14/2023 BSA for Officers & Directors (60 Minutes)  
*Mary-Lou Heighes, Compliance Plus, Inc.*
- 12/19/2023 Board Secretary: Documenting Minutes, Corrections & Disagreements  
*Dawn Kincaid, Brode Consulting Services, Inc.*
- 12/21/2023 When a Depositor Dies: Next Steps  
*Elizabeth Fast, Spencer Fane LLP*